

ADAGOLD
AVIATION PTY LTD



Cargo Capability Statement

Head Office
Hendra QLD
P: +61 7 3860 4777

National Corporate Office
Mascot NSW
P: +61 2 9667 4245

Free call Nationwide 1800 767 747
www.adagold.com
E: charters@adagold.com

COMPANY OVERVIEW

Adagold Aviation Pty Ltd is one of the most respected aviation management and charter service companies in the world. Founded in 1992, Adagold has built an extensive base of clients spanning Foreign Governments, Australian Federal & State Governments, United Nations, Oil, Gas, Mining, Freight Forwarders and private enterprise.

Specialising in the industry sectors of Mining, Resources and Defence, Adagold provides bespoke solutions that are flexible and cost-effective across the life of a project, or for a single flight operation.

Drawing on strong aircraft operator relationships throughout Australia, Asia Pacific and Worldwide, Adagold has pioneered and remains a market leader in the Australian Aircraft Charter industry.

According to the needs of the client and project circumstances, Adagold selects the most suitable aircraft, with the appropriate specifications and relevant cost. Adagold arranges all aspects of the charter including ground transport, security, flight clearances, loading and unloading to name but a few.

Adagold has evolved into Australia's largest and most successful Aircraft Charter Solutions Company, being ranked by the Australian Defence Magazine as the No. 1 wholly Australian owned SME supplier to the Defence Industry in both 2011 & 2012. This ranking was lifted from No. 3 in 2010 following the awarding of a major contract by the ADF to provide weekly services between Australia and the Middle East utilising a leased Airbus A340.

Adagold provides the highest quality service by:

- **Partnering** with our clients to fully understand their requirements
- Being **flexible** in our service delivery
- **Knowing** who to talk to (safe, reliable, efficient and reputable providers)
- **Thinking** outside the box for 'other options'
- **Drawing** on 20 years of corporate experience to customise a solution specific to the project
- **Providing** solutions 24 hours a day, 365 days a year

Adagold Aviation Pty Ltd is a uniquely independent, Australian based Aircraft Charter and Management Service company providing total packaged solutions for passenger, air-freight and cargo requirements.



MISSION

Adagold strives to provide market leading global aviation services



Adagold is committed to providing the safest, best value, most cost effective air transport solution, in complex situations, to meet any number of variables, on and off the ground.

PEACE OF MIND

CAPACITY

Adagold employs approximately 50 full time staff including Operations Management, Ground Handling, Management, Administration, Industry-Specific Charter Managers, and Specialist Aircraft Crew (contract related), to cater for our valued clients.

Adagold provide a personalised service with a dedicated, highly motivated team who originate from within the Aviation industry. All staff possess extensive aviation expertise and are ready to provide customised air transport solutions.

Statistics illustrating our capacity to deliver professional Aircraft Charter and Management Services include:

- Operational & Corporate offices in Brisbane, Sydney, Perth, Denmark & USA.
- Dedicated Contract aircraft under management include Airbus A340, Boeing MD83, and 2 x Ilyushin 76 Aircraft.
- Managing more than 880 flights per annum, comprising no fewer than 2500 individual flight sectors each year across more than 41 different aircraft types.
- Our Brisbane Jet Base caters for over 2,500 fly in / fly out personnel per month.
- More than 180 Executive and VIP Flights p.a. on Corporate Jets and Executive Turbo Propeller aircraft

Adagold is privately owned and managed and does not hold ownership interests in any aircraft. This guarantees that Adagold is independent and without bias or allegiance in the provision of air charter solutions.

Financial Capacity

Adagold's charter revenues now exceed \$100m pa with zero long term debt on our balance sheet.

Long term contracts with both the Australian and Danish military, further cement Adagold's financial stability and ability to deliver long term air transport solutions that provide financial and operational value to our customers.

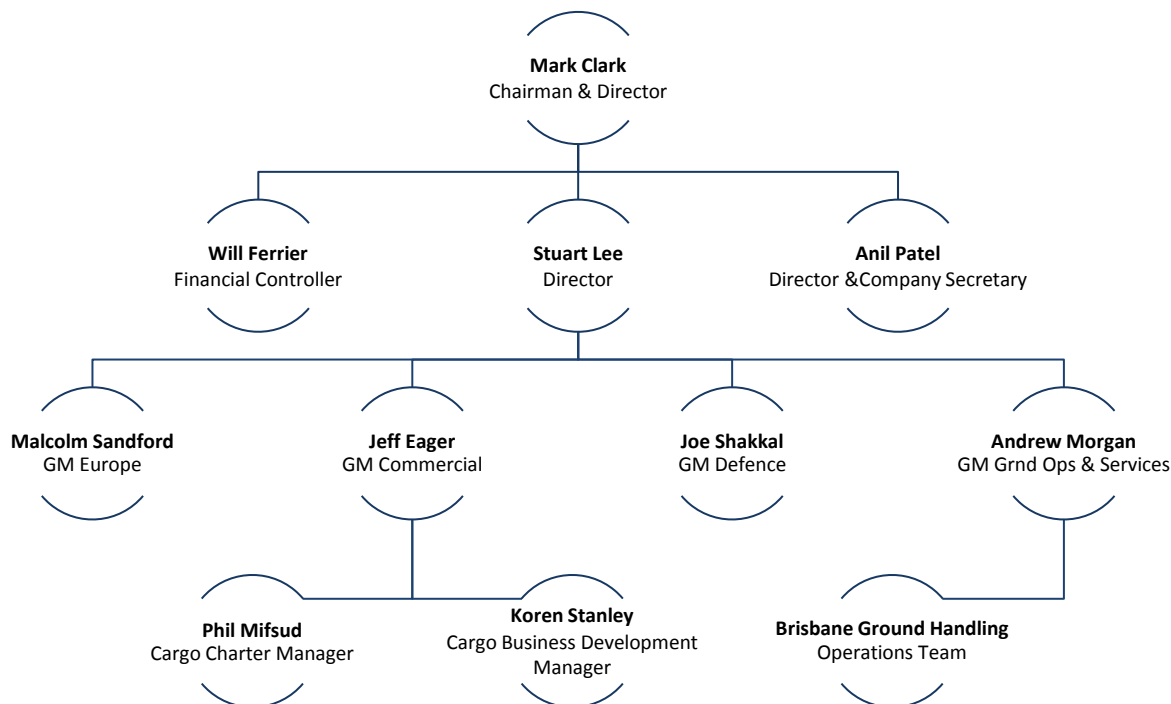
Adagold regularly prepays aircraft operators for charters costing in excess of \$1m on behalf of our customers.

Adagold Aviation's managed Airbus A340



MANAGEMENT TEAM

The following organisational chart illustrates the corporate structure and capacity of ADAGOLD.



Pen Portraits of Key Development Personnel

Phil Mifsud

Cargo Charter Manager

Phil’s 25 year career in the industry has predominantly spanned cargo and logistics operations based in Brisbane catering to the needs of Australian and Pacific Islands interests.

With 15 years experience at DHL in a multitude of roles including staff management, ground and gateway operations, transportation and airline liaison, Phil has maintained a can-do work ethic with a strong focus on the ever changing needs of the customer. Whilst at DHL and at Adagold Phil has worked closely with customers in mining, oil & gas, commercial, government, VIP and NGO scenarios to provide on-time solutions in situations of crisis management, natural disasters and large commercial operational downtime with continued success.

Koren Stanley

Cargo Business Development Manager

Koren's experience in the aviation industry commenced with 8 years of service in the Royal Australian Air Force which included deployments in Iraq, Afghanistan, Kuwait and Qatar encompassing roles in air movements, procurement and load control (C130, C17, B707, B737 and Caribou).

Post military, Koren moved into the role of Operations Manager at Supreme Aviation in Dubai primarily responsible for the management of inbound freight to Afghanistan for the US Dept of Defence and ISAF Forces moving up to 1.5 million kgs per week.

Remaining at Supreme, Koren then moved into a Business Development Manager’s role expanding the ISAF client base for cargo movements into the Middle East and Africa.

SERVICES

Strategic Sourcing of Aircraft

Our extensive business intelligence suite coupled with industry relationships and a proven track record is second to none. We identify multiple solutions which are then refined to provide the best possible outcome.

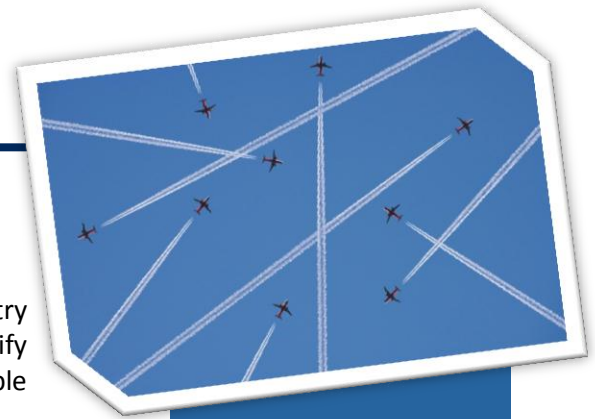
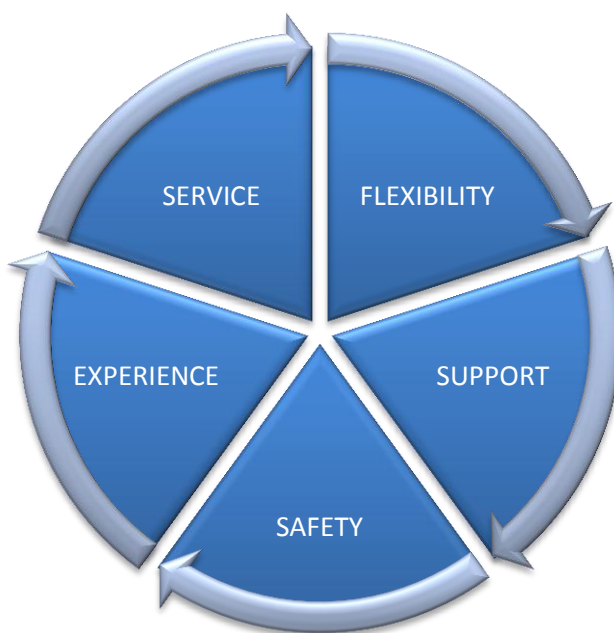
On Ground Services

The Brisbane Jet Base is a 24 hr ground handling facility with full tarmac access that services both domestic & international aircraft arrivals & departures. A dedicated FIFO lounge for up to 120 passengers and a dedicated VIP Lounge for Corporate Passengers ensure comfortable pre-departure facilities are always available with the added advantage of full tarmac access to effectively manage passenger & cargo operations anywhere on Brisbane Airport.

Other services

- Financial Cost Modelling to refine multiple solutions
- Analysis of Airstrip and Route characteristics across multiple aircraft types
- Project-Specific Operations Managers assigned throughout a project's life cycle
- Comprehensive pre-flight departure Briefs
- Aircraft tracking and reporting

Adagold's whole of project solution methodology means we think about and plan for all aspects of an engagement.



Points of Difference

- ✓ Bespoke Solutions for air transport requirements
- ✓ Source multiple aircraft types
- ✓ Evaluate aircraft options
- ✓ Analyse situational and environmental conditions
- ✓ Recommend solutions
- ✓ Credit and finance options
- ✓ Incidental services
- ✓ Private terminals and facilities
- ✓ Defence recognised supplier
- ✓ ISO 9001:2008 Accredited (Stage 1)



DEMONSTRATED EXPERIENCE

Adagold Operations

Adagold has 'Preferred Reseller' Agreements with some of Australia's largest airlines and charter operators, providing our customers with access to best value for money

Defence Supplier

Adagold is a member of the 'Standing Offer' Panel for supply of charter aircraft and plays a key role in support of troop movements.



In 2011 Adagold was recognised by the Australian Defence Magazine as the #1 ANZ Supplier to the Defence Industry in the SME category.

Mining, Energy, Oil & Gas

Adagold's involvement in providing solutions for the Mining, Energy, Oil & Gas sector spans the length of its 20 year history. Some successful operations include but are not limited to:

- Procurement of Hercules airbridge for PNG LNG operations 2010
- Procurement of Hercules airbridge for Refinery operations 2001
- Emergency 747 for mine kiln repairs (72hr end-to-end response)
- Repair & return programs for gas / solar turbine equipment
- Oversized drill equipment exchange

Defence Departments

ADF. Adagold currently provides air charter transport of cargo and passengers for movements within Australia, SE Asia and the Middle East. We provide a range of aircraft types according to specific requirements.

Danish. Adagold supplies air transport solutions for cargo and troops to and from Denmark and Afghanistan. Supply involves heavy liaison between ADAGOLD, aircraft operators and the Danish Defence Forces. To date more than 6,000 tons of equipment and cargo have been moved and more than 27,000 troops carried.

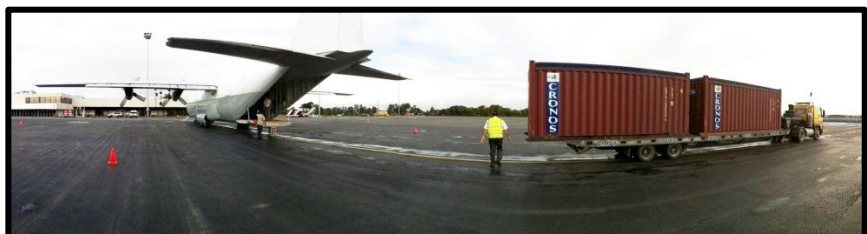
Department of Defence Statistics last 12 months:

- Total military missions: 431 with four dedicated aircraft.
- Missions into Afghanistan theatre: 221
- Number of countries operated into: 25
- Total distance: 5,200,000 Kilometres
- Equivalent to 1200 times around the world

Adagold's ADF relationship extends back to the Gulf War in which uplift requirements involved the management of 15+ AN124 rotations ex Australia to the Middle East & again in East Timor 2006 providing contracted air support requirements.

Global Security and Logistics

Adagold is contracted to ship highly sensitive and valuable cargo approx 8 times per month for more than 2 years from mine sites in the PNG Highlands to Australia. This requirement calls for multiple dedicated & adhoc aircraft, flexible scheduling with minimal notification and frequent variations to maintain high levels of security. Adagold's solutions have significantly increased cargo uplift and transit time performance whilst lowering cost per kilo. A 97% on-time performance and reliability rate was achieved whilst mobilising in excess of USD\$1billion of cargo safely and securely.



DEMONSTRATED EXPERIENCE



"A great job, well done guys! Such effort was put into making everything work like clockwork, utilising numerous charter aircraft and trucks to transport the tools from New Zealand to Australia, then on to PNG and Singapore - and all this over the Easter long weekend!"

*Supply Chain
Coordinator Top
Tooling
Manufacturer*

Relief

Adagold have been called upon to provide Relief support for a range of Governments and NGO's. Scenarios have included airlift for:

- Indonesian Tsunami Oct 2009 (Joint Defence initiative)
- South East Asia Tsunami 2004
- NSW Floods March 2012
- QLD Floods March 2011
- ISAF

Dangerous Goods

Our Dangerous Goods charter services have uplifted many classes and categories over the past two decades including:

- Radioactive (Mining drill equipment)
- Munitions (Forbidden Forbidden with dispensation requirements)
- Flammables (Lubricants for oil platform)
- Biologicals (Urgent specimens)

General

An extract of general operations include:

- 1st Australian registered Russian aircraft for seafood uplift to Solomon Is
- Hercules airbridge solution to Australian Government for Xmas Is
- Regular 24-7-365 AOG(Aircraft On Ground) support to major airlines
- Organ retrieval
- Recovery of damaged aircraft (Indonesia – Australia)
- Uplift of sound & lighting equipment for movie set
- Movement of musical instruments for touring bands

